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commercial

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Making the sale

Tips for estimates,
cold calls and
warranties

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- ASHRAE 90.1
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- Adhesives and sealants

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Featured on GlassMagazine.com, the Salmon Bay Landing office building in Seattle incorporates SunGuard AG 43 and SunGuard SuperNeutral 68 glass from Guardian Industries, Auburn Hills, Mich. Architect: Stuart Silk Architects, Seattle; Glazier: Eastside Glass, Kirkland, Wash.; Glass fabricator: Northwestern Industries, Seattle. Photo by Benjamin Berschneider.

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